

# Building our future together

In 2018, TITAN delivered a solid, stable financial performance and made good progress towards meeting our environmental and social targets set for 2020, which are fully aligned with the UN Sustainable Development Goals (SDGs) for 2030.

## 2018 performance highlights

We use a set of key performance indicators (KPIs) to measure and assess our performance. These are based on financial and non-financial results.



### Financial

€1,490.1m

Turnover

€259.7m

EBITDA

€53.8m

Net profit after taxes

7.3%

Return on average capital employed (ROACE)

€119m

Capital expenditure



### Non-financial

#### Social

1.54

Lost time injuries frequency rate (LTIFR) for employees

#### Environmental

684.6

Specific net direct CO<sub>2</sub> emissions\* (kg/t<sub>Product</sub>)\*\*

256.2

Specific water consumption\* (lt/t<sub>Cement</sub>)

12.1

Specific dust emissions\* (g/t<sub>Clinker</sub>)

\* Figures are calculated based on the equity of the specific year.

\*\*Product equals cementitious product as defined by WBCSD/CSI.

## Principal product sales in 2018

TITAN is an international cement and building materials producer, with a history of more than 115 years. TITAN Group is present in 14 countries, with 14 cement plants in 10 of them, and employs more than 5,300 people worldwide.

### Cement

18.2m metric tons

### Ready-mix concrete

5.29m m<sup>3</sup>

### Aggregates

17.1m metric tons

## Performance towards our 2020 sustainability targets

In 2018, we made good progress towards meeting our 2020 targets, excelling in dust emissions and water consumption reduction.

Our targets provide a roadmap for us to address our main impacts, monitor our performance and tackle global challenges. This reflects our ambition to be on a par with our peers at the Cement Sustainability Initiative (CSI) of the World Business Council for Sustainable Development (WBCSD) in environmental performance and to have a distinctive approach to social engagement. Our targets are also aligned with the UN SDGs identified by our materiality assessment process as most relevant to our business.



# Delivering value for all in 2018

We serve the societal need for safe, durable, resilient and affordable housing and infrastructure. We create value through the transformation of raw materials into building products, their distribution to customers and the provision of related services.

The value we create contributes to the following UN SDGs 2030:



## € Economic

- Company's growth
- Tax contributions
- Return to shareholders
- Value chain

Examples of value created<sup>1</sup>

€118.5m

in investments for the Group's future growth

€5.8m

in investments for R&D and innovation as total expenditure at Group level

€77.5m

in taxes to national and local authorities

€50.5m

payments in cash, as dividends and other type, to shareholders and minorities

€950.2m

total spend to suppliers, local and international, for goods and services

€551.0m

value added<sup>2</sup>

€435.0m

net value added<sup>3</sup>

<sup>1</sup> The economic value created and distributed to key stakeholders has been calculated using UNCTAD's "Guidance on Core indicators for entity reporting on the contribution towards the attainment of the Sustainable Development Goals" and, in particular, its guidance on economic indicators.

<sup>2</sup> Revenue minus costs of bought-in materials, goods and services (Gross Value Added, GVA).

<sup>3</sup> Revenue minus costs of bought-in materials, goods and services and minus depreciation on tangible assets (Net Value Added, NVA).

## Social

- Jobs, professional skills and productivity
- Contribution to communities

Examples of value created<sup>1</sup>

€276.7m

in salaries, (contributions to) pensions and social benefits, including additional benefits beyond those provided by law

€1.0m

in investments for training of direct employees, as total expenditure at Group level

€2.3m

in support to community projects, as donations, at Group level

## Environmental

- Avoided emissions/avoided resource consumption
- Contribution to circular economy

Examples of value created<sup>1</sup>

€28.8m

in Green Investment

243,052 tons

of alternative fuels